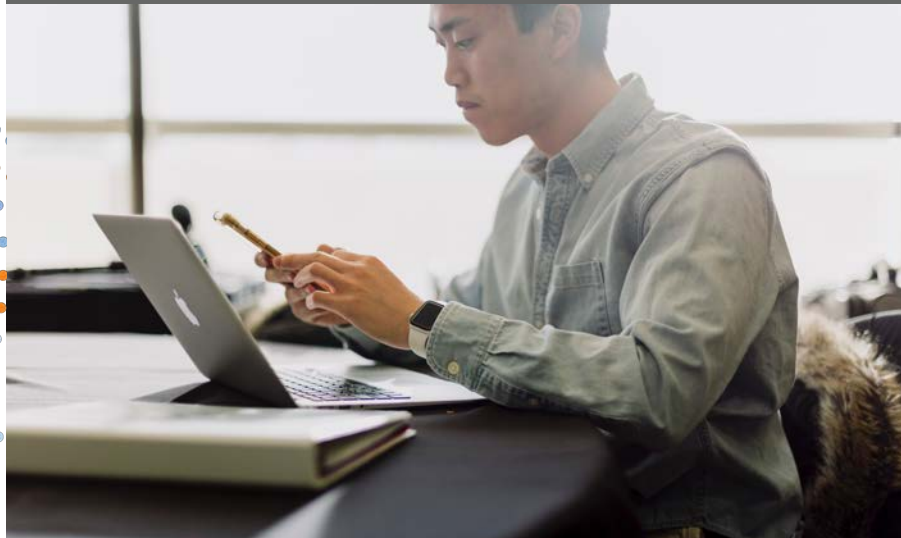




# Nonprofit Cybersecurity Incident Report with Matthew Eshleman

Emerging Trends, Practical Advice





# Learning Objectives

- Learn our basic approach to cybersecurity
- Learn the trends in attacks and organization protections we saw in 2023
- Understand evolving security best practices
- Learn the role of governance policies and training in protecting your nonprofit from common scams

**PRESENTER**



**Matthew  
Eshleman**

Chief Technology Officer  
Community IT



ABOUT US



**Advancing mission  
through the effective use  
of technology.**

100% employee-owned



**Channel Futures.**  
Leading Channel Partners Forward

**MSP 501**



# **Poll 1: Has your organization had a cybersecurity incident in 2023?**

1. No - Not that we know
2. Not sure
3. Yes, but we discovered it with time to mitigate the impact
4. Yes, and we suffered significant impact
5. Not applicable/Other



**Predictive Intelligence / AI Tools**



**Identity**

**Data**

**Devices**

**Perimeter**

**Web**



**Security Awareness**



**Security Policy**

# Current Cybersecurity Landscape

- Cybersecurity impacts every organization
- Cyber criminals see their work as a job not a hobby
- Cyberliability insurance is normalizing strong controls and regular audits and updates to security
- Financial audits continue to impact IT
- Artificial Intelligence, the 2024 election, and other risks mean cybersecurity needs will continue to grow





# Landscape: Hacker Approach

- Generic, automated attacks, viruses, malware are routinely blocked; nonprofits are at greater risk from more targeted scams and cons
- Compromise/spoofing/phishing still common
- Attacker-in-the-Middle (AitM) attacks new; compromising MFA-enabled accounts
- QR attacks new and more common
- In-person event/phishing scam is new





## **Landscape: Operation Trends**

- Cyberliability insurance driving regular audits and stronger controls
- Artificial Intelligence (AI) is enabling new protections and also new scams and realistic cons
- Training and internal culture offer protection from wire fraud, phishing, other scams
- Data policies, AI policies, and Incident Response Plans are essential to organization operation

# Definitions



- Multi-factor Authentication (MFA)
- Single Sign On (SSO)
- Credentials/Compromised Accounts
- Smishing
- Spear phishing



- Spoofing
- Ransomware
- Threat Actor



- Wire Fraud
- QR Code
- Malware Browser Pop-up



## Poll 2: What kind of cybersecurity incident did you have in 2023?

1. None
2. Virus/Malware/Generic attack
3. Ransomware and a ransom was demanded and/or paid
4. Compromised account (credentials suspected or confirmed hacked)
5. Business Email Compromise (spoofing - your email was used to target others)
6. Advanced Persistent Threat (precise and targeted)
7. Wire fraud (\$\$ sent to hacker's account)
8. Other
9. Not Applicable

# New Cybersecurity Attacks

- Phishing is more dangerous
- In-person event scam/phishing is new
- Pop-ups with virus warnings are new; viruses are still rare
- QR code scamming rising
- AI is enabling more realistic wire fraud attacks
- Smishing is increasing
- MFA enabled accounts can now be compromised by Attacker-in-the-Middle (AitM) attacks





# Incident Report: Incident Count

## HIGH RISK THREATS

Brute Force Attacks	177
Compromised Account (confirmed)	44
Advanced Persistent Threat	8
Wire Fraud	5
Ransomware	0

## Medium Risk Threats

Compromised Account (suspected)	391
Business Email Compromise (or spoofing)	333

## Low Risk Threats

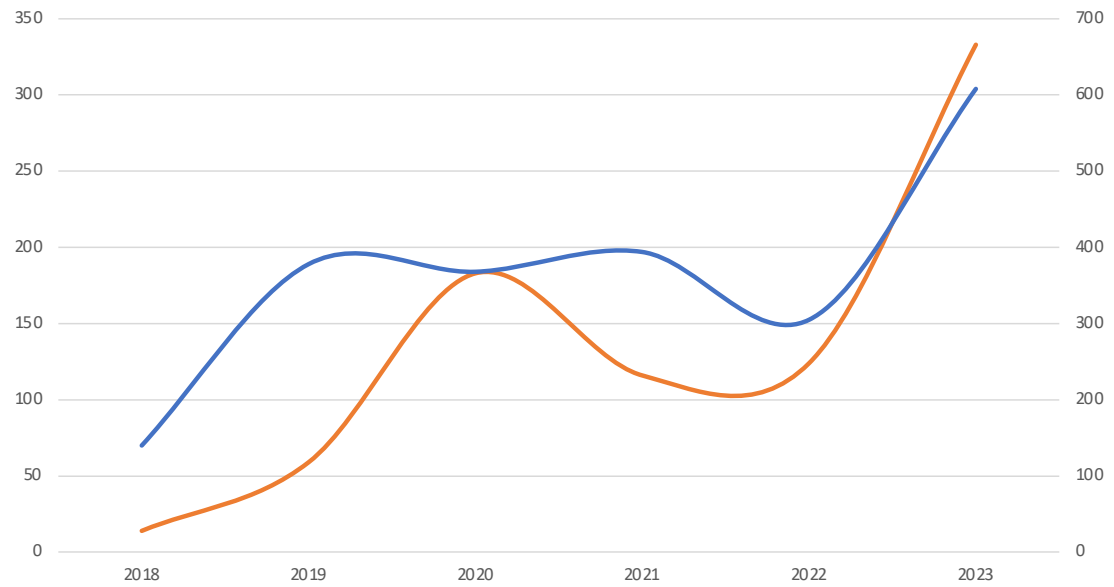
Spam	608
Malware	76
Virus	12

<b>Grand Total</b>	<b>1654</b>
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# Incident Report: YoY Changes

Type	2018	2019	2020	2021	2022	2023	YoY 22-23
Spam	140	378	368	394	305	608	<b>99%</b>
BEC Spoofing Spear Phishing	14	59	183	116	124	333	<b>169%</b>
Malware	54	50	95	45	156	76	<b>-51%</b>
Virus	1	3	7	7	4	12	<b>200%</b>
Ransomware	0	0	1	2	0	0	
Account Compromise (Confirmed)	20	15	32	32	17	44	<b>159%</b>
Account Compromise (Suspected)				88	254	391	<b>54%</b>
Advanced Persistent Threat	1	1	4	9	12	8	<b>-33%</b>
Wire fraud	3	3	0	3	8	6	<b>-25%</b>
Brute Force Attacks			43	64	60	177	<b>195%</b>
Supply Chain	0	0	0	0	0	0	
<b>Total</b>	<b>233</b>	<b>509</b>	<b>690</b>	<b>696</b>	<b>940</b>	<b>1655</b>	<b>76%</b>

# Incident Report: Spam & BEC





# Incident Report: Trends in 2023

- Almost every type of attack is increasing
- Spam - it's annoying but not too dangerous
- Phishing increasing - and it's more dangerous
- In-person phishing is new
- Smishing increasing





# Incident Report: Trends in 2023

- Pop-ups with virus warnings are new; viruses are still rare
- Wire fraud is rare but has major impacts
- QR code scamming rising
- MFA enabled accounts can now be compromised by Attacker-in-the-Middle (AitM) attacks



# Protect Your Organization

- Review or establish governance policies on:
  - IT Acceptable Use
  - AI Acceptable Use
  - Incident Response
  - Disaster Response Plan
- Implement security awareness training against:
  - Email Phishing
  - Wire Fraud
  - Account Compromise
  - Business Email Compromise
- Update and upgrade MFA:
  - Protect Against Attacker-in-the-Middle Attacks
  - Use Phish Resistant MFA



# Community IT Cyber Offerings

- Free initial assessment and discussion
- Free online resources
- NIST Security Survey
- In-Depth Cybersecurity Assessment
- Managed Cybersecurity Services
- Managed Cybersecurity Training for Staff

# Q&A

**Book time with Matthew Eshleman:  
<https://meetings.hubspot.com/meshleman>**



# Thank You

